

Response to IDA Singapore's RFC on the Proposed Establishment of a Neutral Internet Exchange in Singapore

Introduction to Reliance Globalcom

Reliance Globalcom, a division of Reliance Communications, spearheads the Global Telecom operations of India's largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products & services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 1400 enterprises, 200 carriers and 2 million retail customers in 163 countries across 6 continents.

Reliance Globalcom owns the world's largest private undersea cable system spanning 65,000 kms seamlessly integrated with Reliance Communications over 110,000 kms of domestic optic fiber provides a robust Global Service Delivery Platform connecting 40 key business markets in India, the Middle East, Asia, Europe, and the U.S. With its recent acquisition of eWave World, a pioneer in the global Wimax space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired Vanco Group (now Reliance Vanco Group), enabling the company to provide managed services to over 230 countries across the globe.

For further information, please visit www.relianceglobalcom.com

Summary on Reliance Globalcom's Position

Reliance Globalcom's global IP network is built to serve customers with high performance Internet access. Reliance Globalcom believes that Establishment of a Carrier-Neutral Internet Exchange in Singapore will promote efficient and cost effective interconnectivity between different service providers in the region, and will result in overall benefits to the customers, and Industry as whole. The Carrier-Neutral exchange will help increase the internet penetration in the region, encourage the new service models of application / content hosting and distribution, and boost the overall economy in the South-East Asia region.

We see this as an great opportunity to expand our network into Singapore.

Views regarding specific provisions of the Consultation Documents:

Section 7.2.5 Paragraph 6

The provisioning of the term is in line with the BCP but the mandatory implementation will be difficult if not impossible. Recommend to allow peering members to decide the routes exchange for flexibility.

General Comments

In addition to attracting regional and international carriers to use Singapore as a Hub for data exchange, IDA should also make the Singapore local Internet users and content available on the proposed SGIX, and encourage application hosting in the region. Improved user experience with reduced cost base through more efficient routing and local hosting will encourage the local IT/Software, Telecom and Content industry, and act as a overall growth driver for the economy

IDA should also ensure that adequate reliable backhaul capacity from submarine cable landing stations to the Carrier-Neutral exchange and other key data centres and customers in the country should be available at reasonable costs.

Interest in joining as Founding members

RGCOM would support the Neutral Internet Exchange, but decision on joining as a founder member would be evaluated in due course.