

Lighthouse RSP eXchange		Updated:		Feb-10		
Company	Contact Person & Designation	Contact Details	Product Description	Target Users	Expected Launch Date	Area of Interest
1-Net Singapore Pte Ltd	Kevin Pang, AVP, Product Management and Marketing	Tel: 6244-7855 Mobile: NA Email: kevinpang@1-net.com.sg	Data Centre Hosting, Connectivity, Managed Services, Content Delivery, Cloud Infrastructure	Enterprise, Govt, Telcos, Wholesale, Resellers	Jan 2010	Partnership with SaaS provider, Partnership with solutions provider, Wholesale/resellers
Anagran	Soh Seng Hooi, Regional Sales Director	Mobile: +65 9618 3150 Email: shsoh@anagran.com / sehosoh@singnet.com.sg Skype ID: sehosoh1	IP Flow Rate Control for Congestion Management, User Service Differentiation, Dynamic Flow Management, Equitable Use	Large Enterprises/ISPs/ Service Provider/IP Networks	Jan-10	1. Solution Partner for Video Streaming/Multimedia application, especially Video over Wireless/Mobility 2. Resolution to IP Network Congestion
ANTlabs	Aw Peng Soon VP Business Development	Tel: 68586789 Mobile: NA Email:aw@antlabs.com	Provide cloud system that perform network access control and provisioning	Hotels/Hostel, Shopping Mall, Enterprise, Campus and Telco	Feb-10	Working with SI/Telco to offer end to end Access control and billing solution
Asiasoft Online	KC Tan, Director, Business Development	Tel: +65 6825 8500 Mobile: +65 9730 0036 Email: kc.tan@asiagroup.net	No. 1 Online Entertainment (Gaming) provider in Southeast Asia	Gaming Industry, Game Developers, Gaming Community	Not applicable	1. Interested to form partnership. 2. Required a broadband software/application solution partner. 3. Looking for game developers, designers.

ASP Works Pte Ltd	Loh Ho Sun, Marketing Director	Tel: +65 6391 0687 Mobile: +65 97610475 Email: hsloh@aspworks.com.sg	Managed point-to-point secure and auditable file transfer system	Corporate and SMEs	Jan 2010	Looking for partners in Web and Enterprise solutions
CooBiz IT Solutions Pte Ltd	David Liew, Sales Manager	Tel: 62277734 Mobile: Email: sales@coobizit.com	Student Management /CRM & POS Solutions	Retail & Service Provider	Jan 2010	1.Interested to bundle with network vendor 2.Interested to bundle with hardware vendor
Dynamus Pte Ltd	Frank Reppel, Executive Director	Tel: Mobile: 96948329 Email: Frank@Dynamus.com.sg	Document Compliance Management System to manage and share confidential documents	Financial, Board Member, Project Manager, All companies with Intellectual Property	Jan 2010	1. Looking for resellers and market contacts
Elixir Technology Pte Ltd	Lau Shih Hor, CEO	Tel: Mobile: 91777189. Email: shihhor@elixirtech.com	Open Interoperability Web Services based Business Intelligence Platform	Application Developers and Power Users	Jan 2010	1. Looking for solution providers to jointly offer Business Intelligence add-on to existing solutions. 2. Looking for value-added resellers with business domain expertise.
Ennovate Pte Ltd	Ernest Lim, Director	Tel: 6227 4227 Mobile: NA Email: ernest.lim@ennovate.com.sg	IT software solutions and health clinic applications	Small and medium sized business, clinics and health institution	2nd Quarter 2010	Interested to bundle with hardware and open source system

Earnest Corporation Pte Ltd	Nickolas Tan - Director	Tel: 65434080 Mobile: 97618540 Email: earncorp@singnet.com.sg tanks78@gmail.com	SI works for home and business broadband /wireless network solutions. (Wiring & equipment installation)	End Users : Corporate enterprises,SMEs, residents, Financial Institutions. Partners: ASPs, RSPs, Equipment manufacturers	Jan 2010	Partnering with ASPs and RSPs to bundle home/office high speed broadband networking and wireless solutions to residents and enterprises.
Enera Asia Pacific Pte Ltd	Chong Too Yen, President,COO	Tel: 67747631 Email: tychong@enera.com.sg	Online notification system for Business Continuity Management and Emergency Response	Corporate,govern-ment,school users and BCM consultants	Jan 2010	1. Bundling with service providers offering as package 2. Resellers
G Element Pte Ltd	Lee Chwan Ren, Senior Project Manager	Tel: 6862 2900 Mobile: NA Email: chwanren@gelement.com	3D Visitor Guide Solution for Public Buildings (www.conveno.com)	Public Building Owners, Managers and Visitors	Jan 2010	Interested to work with Solution Partner or Kiosk Hardware Vendor
Glocal Media Networks Pte Ltd	Nara Chia, COO	Tel: 6376 1530	Combing the best of Internet, right to your Living Room, this is Widget TV.	Corporate and home users	Jan-11	1. Network solution partner 2. Interested to bundle with hardware vendor 3. Looking for Content, PR &Marketing Partners
	Lionel Chok, Creative Director	Mobile: 9760 5498 Email: nara@glocal.tv, lionel@glocal.tv				

Infoline	Subramanian Veeramani (MANI), Business Manager	Tel: 6829 9931 Mobile: NA Email: info@infolinesingapore.com	Universal Toll FREE service integrate with DID/Mobile/VoIP numbers, IP PBX, Skype, Google, Yahoo, MSN, VoIP softphones	SMEs, Virtual Office, MNCs, including Non-Profitable organizations & Govt agencies, etc.	Q1 2010	1. Interested to promote/bundle with product/service 2. Looking for software/application solution partner
IT Works Interactive Pte Ltd	Dax Ong, Director for Sales and Marketing	Tel: 6720 1809 Mobile: 9889 9666 Email: dax@iwi.com.sg	Development of Corporate Peering facilities that can be run on NGNBN	Corporate and home users	Jan 2010	Required a solution partner Interested to bundle with hardware vendor
LGA Telecom Pte Ltd	Sharon Tan, Manager (Service Management)	Tel: 6892 5927 Mobile: 9843 3288 Email: sharon.tan@lgatelecom.net	Communications Service Provider - Telecomputing and Telecommuting	Corporates - MNCs, Government Agencies and Local SMEs	Jan 2010	1. Looking for resellers
Malifax Technologies (S) Pte Ltd	Ron Yeep, Business Development Director	Tel: 63833833 Mobile: 97500681 Email: yeep@malifax.net	HD Video Conferencing for business and home users.	Corporate and residential users	Feb 2010	Interested to work with ASP offering HDVC as a service.
MobileOne Ltd (M1)	Wong Kok Hoo, General Manager	Tel: 68951111 Mobile: 98753171 Email: wongkh@m1.com.sg	Internet fixed/mobile data, voice, mobile, Data Centre, professional services.	Consumer and corporate segment.	Existing RSP	NGN Resale, Cloud Computing, SaaS, Joint Partnership.

Norse Solutions Asia Pacific Pte Ltd	Chong Too Yen, President, COO	Tel: 67747631 Email: tychong@norse-solutions.com.sg	Online system for administration of Share Compensation Schemes (Stock Options)	Corporate users and Share Registrars	Jan 2010	1. Bundling with service providers offering as a package 2. Resellers
Nucleus Connect Pte. Ltd.	Regina Kwik, Sales Director	Tel: 68082888 Email: sales@nucleusconnect.com	A comprehensive range of ultra high-speed broadband connectivity services up to 1 Gbps.	Retail Service Providers	1H 2010	1. Looking to help RSPs deliver new and innovative applications to their target markets
OC Innovations Pte Ltd	S J Sia, General Manager	Tel: 6295-5177 Mobile: 9321-2449 Email: sia@ocisg.com	SME office productivity software - Cheque Writing, Invoicing, Accounting Software Applications	SMEs	Jan 2010	1. Looking for resellers 2. Interested to bundle with hardware vendor 3. Required a software/application solution partner
Panasonic	Gary Tan, Manager, Strategic Mgt	Tel: NA Mobile: 82006912 Email: gary.tan@sg.panasonic.com	Systems and Solutions for Digital Signages, Broadcast, Learning, Telecommunications, Energy, Healthcare	Corporate, Developers, Related Agencies across stated industries	Jan-10	To integrate our products with ASP or SIs for customised solutions that can be offered on Next Gen NBN (Interactive Classroom, HD Teleconferencing, Digital Signages, etc).

PG Communication s Pte Ltd	Dzulkhairi Ahmad, Country Manager Kelvin Tee, Network Manager	Tel: (65) 6223 9888 Email: dzul@pgcomms.com kelvin@pgcomms.com Website: www.pgcomms.com	VOIP Services, Hosted IP-PBX Solution, Online Security Services, VOIP Appliance, Internet appliance, Network Appliance	Corporate and home users	Q1 2010	Looking for collaboration opportunities with:
						ASP/SI to bundle/resell Online surveillance, VOIP Services and Hosted IP-PBX solution
Positive Icon Pte Ltd	Adrian Chin - Director	Tel: +65 67220075 Mobile: +65 98181590 Email: adrian@positiveicon.com.sg	Hosted telecommunication solutions for Class 4 & Class 5 voice services	New Startup for SBO	Jan-10	Looking for partners and resellers.
ShowNearby	Douglas Gan, CEO	Tel: 64426083 Mobile: 98156430 Email: douglas@shownearby.com	Location Based Social Networking	Businesses and Consumers	Mar-10	1. Require a Telco 2. Interested to bundle with hardware vendor 3. Looking for Resellers
StarHub Ltd	Yeong Mun Ling, Vice President - Business Development & Integrated Applications	Tel: 65-6825 5360 Mobile: - Email: munling.yeong@starhub.com	Interactive TV & Broadband Services; Services for the Home	Home - parents; children; students; adults	Q2-2010	Solution, application partners & hardware partners
Tata Communication s International Pte Ltd	Alex See Toh, Sales Director - Data Centre Hosting	Tel: 6854 5431 Mobile: 9695 2802 Email: alex.seetoh@tatacommunications.com	Data Centre hosting	Corporate users	Jul 2010	Looking for partners in Infrastructure as a Service for ISVs and Contents Service Providers .

TeleScience Singapore Pte Ltd	Benjamin Chng, Marketing Comms & Peter Teo, Managing Director	Tel: 6749 7878 Email: info@telescience.asia marketing@telescience.asia	Telecommunication and Data Communication Equipments	Corporate users, System Integrators and Resellers	Jan 2010	1. Looking for resellers / system integrators 2. To bundle with hardware vendor
Unified Information System Pte Ltd (U&I System)	Lim Chee Keong, Director	Mobile: 91193511 Email: cklim@unisystem.com	Process Interactive information and services and display on the LCD screens	Real estate, academic, transportation and Financial	Sep-09	Required a solution partner Interested to be bundled with hardware
V One Multimedia Pte Ltd	TS Tan, CEO	Tel: 67499751 Email: thyestan@vonemm.com	Nxg STB HD Digital Signage IP Multi-Casting Video Editing/Encoder	System Integrator, Content/Media Provider, Corporate, F&B and Home Users	Feb 2010	1. RSP Application Development Collaboration 2. Dedicated STB application over FTTH
Your Business Online Pte Ltd	P Ryan Joseph, Service Manager	Tel: 64388784 Mobile: 82181043 Email: ryan.joseph@ybo.com.sg	Web based Inventory Management, Sales Platform, Marketing, Accounting & CRM.	Corporate users & SME's	Jan 2010	Interested to collaborate with Application Reseller and market experts
SecureAge Technology	Ngair Teow Hin, CEO	Tel: 68733710 Mobile: 96642002 Email: teowhin@secureage.com	Highly Secure Cloud Storage Service and Solution	Corporate and home users	April 2010	Looking for partners interested to offer storage services

Nucleus Connect Pte. Ltd.	Regina Kwik, Sales Director	Tel: 6808 2888  Email: sales@nucleusconnect.com	A comprehensive range of ultra high-speed broadband connectivity services up to 1 Gbps.	Retail Service Providers	1H 2010	Looking to help RSPs deliver new and innovative applications to their target markets
VSee Lab Inc	Milton Chen, CEO	Mobile: +1 (650) 400-1798 Email: milton@vsee.com	Multiparty HD videoconferencing and secure application/desktop/ movie sharing	Remote collaboration, health care, education, consumer, business, education, medical, financial, and government users	April, 2010	Looking for SI or ASP to resell HD Teleconference that make use of Next Gen NBN for security, training, corporate presentation, etc.
ZONE Telecom Pte Ltd	Peter Ong, Managing Director	Tel: 65-68494788 Mobile: 65-98338768 Email: peterong@zonetel.com.sg	Telecommunications, IDD, VoIP Telephony, Web-based CRM, Calling Cards, Global PSTN no.	Corporate (Call centres, Tele-marketing, MNCs, SMEs) and Home users	Currently Available	Collaboration opportunities with vendors/partners/agents. White labelling opportunities
ZyXEL Singapore	Alan Quek - Sale Manager	Tel: 6899 6678 Mobile: 9852 8282 Email: alan.quek@zyxel.com.sg	Fibre/Gigabit support switches, wireless /LAN router	Corporate and home users	Jan 2010	1.Require VAR's, Solution Partner to bundle with our product